

TAMALPAIS LANDS COLLABORATIVE

Financial Update - October 1, 2015 thru September 30, 2016

| | FY2016 Annual Forecast | Year to Date | Current Annual Projection |
|---|------------------------------|------------------|---------------------------------|
| INCOME | | | |
| Carry Forward from FY2015 | 401,389 | 401,389 | 401,389 |
| Individual Gifts | 700,000 | 134,833 | 134,833 |
| Corporate Giving | 75,000 | 49,929 | 49,929 |
| Foundation Grants ¹ | 296,000 | 261,702 | 261,702 |
| Government Grants | 413,000 | 38,554 | 38,554 |
| Redwood Creek Watershed Collaborative ² | 80,400 | 125,400 | 125,400 |
| TOTAL INCOME | 1,965,789 | 1,011,806 | 1,011,806 |
| EXPENSES | | | |
| <u>Community & Conservation Programs</u> | | | |
| Community Stewardship & Youth Programs | 254,500 | 218,559 | 218,559 |
| Conservation Management Program | 242,000 | 145,906 | 145,906 |
| Science Symposia Series & Conferences | 45,000 | 1,275 | 1,275 |
| Citizen (Community) Science | 54,000 | - | - |
| Summer Learning Program (CSPF) | - | 18,952 | 18,952 |
| | 595,500 | 384,691 | 384,691 |
| <u>Initiative Development, Infrastructure and Staffing</u> | | | |
| Staff Support | 35,006 | 38,345 | 38,345 |
| Marin Office Equipment & Supplies | 101,500 | 33,561 | 33,561 |
| Initiative Development & Design | 85,000 | 7,000 | 7,000 |
| Partnership Research and Systems Development | 171,000 | 138,538 | 138,538 |
| Graphic Design and Website Management Support | 50,000 | 17,002 | 17,002 |
| Material Development & Production | 37,500 | 23,723 | 23,723 |
| Reporting & Documentation | 30,000 | 4,957 | 4,957 |
| Events & Meetings | 31,500 | 52,610 | 52,610 |
| | 541,506 | 315,735 | 315,735 |
| <u>Priority Projects - Signature Trail Corridors³</u> | | | |
| Improved Wayfinding - Assessment & Installation | 103,000 | - | - |
| Mobile Trailhead | 75,000 | 17,192 | 17,192 |
| Community Trailheads | 65,000 | - | - |
| Redwood Creek Trail Re-alignment Planning | 85,000 | 61,949 | 61,949 |
| Redwood Creek Trail Re-alignment Implementation | 40,000 | - | - |
| | 368,000 | 79,141 | 79,141 |
| <u>Priority Projects - Legacy Projects³</u> | | | |
| West Peak Feasibility Study | 75,000 | - | - |
| Potrero Meadow Restoration | 65,000 | - | - |
| Forest Resiliency Strategy & Pilot Project Development | - | - | - |
| Large Scale Inventories ² | 145,400 | 35,898 | 35,898 |
| Log Cabin | - | - | - |
| | 285,400 | 35,898 | 35,898 |
| TOTAL EXPENSES | 1,790,406 | 815,466 | 815,466 |
| NET OPERATING SURPLUS | 175,383 | 196,340 | 196,340 |

¹Only reporting cash in hand of \$167,400 for Bechtel Grant (total grant amount is \$440,000).

²Redwood Creek Watershed Collaborative Funds.

³Potential Projects are contingent on complete project-specific grant/foundation/agency funding and will only be implemented if funds are available & with appropriate board approval of agency budgets. Projects may be implemented by the Parks Conservancy or by Agency Partners.